



Job Competition: Nova Scotia SPCA

Protecting animals from cruelty since 1877, the Nova Scotia SPCA is a registered charity, comprised of 11 Branches, which relies primarily on volunteers and donations to fund animal protection; care and rehabilitation; advocacy; and humane education. An Act to Protect Animals and to Aid animals that are in Distress mandates the Society to enforce animal cruelty laws, making the Nova Scotia SPCA unique among animal welfare organizations in the province.

The Nova Scotia SPCA's Provincial Office in Bedford currently has the following fulltime position available:

Fund Development & Major Gifts Officer

Reporting to the Executive Director, this position supports the Society's mission and goals and achieves fund development objectives by organizing and planning fundraising initiatives and related activities for the province.

Functions include: developing, executing and evaluating strategies and programs to identify, cultivate, solicit, steward and recognize individual, corporate and foundation/government donor prospects; develop short- and long-term fundraising goals, plans and objectives, as well as solicitation proposals and cases for support to meet the Society's philanthropic needs.

This position will develop and manage prospect activity and contacts and ensure positive and purposeful donor relations. Successful experience in making cold calls as well as developing cultivation and solicitation strategies is a must. The ideal candidate will be an energetic, collaborative professional with a track record of building donor relationships and procuring significant gifts. The program portfolio will include, but not be limited to: major gifts, corporate sponsorship, cause related marketing, grants, company match initiatives, gifts of stock, planned giving / legacy gifts and specialty program initiatives.

The ideal candidate will have a Bachelor's Degree and a minimum of 5 years of direct and successful experience. The candidate must have excellent interpersonal skills, leadership qualities and be able to successfully manage a multifaceted and multifunctional portfolio with a record of completing assignments. The candidate must be willing to travel.

Qualified applicants should forward their resume and cover letter for consideration to the attention of Kristin Williams, Executive Director of the Nova Scotia SPCA at director@spcans.ca. Application deadline: March 12, 2010.